



Resource Guide for Thrivent Financial - When to Use ISIS Life

- **Variable and Fixed Annuity Solutions:**
 - Inherited IRA Contracts
 - Inherited Non-Qualified Contracts
 - Joint GLWB Contracts with Variable Annuities (Dynasty Stretch IRA Contracts: *multigenerational income plan for nonqualified money*)
 - Church and/or Charity-Owned Contracts

- **Life Insurance Planning:**
 - Legacy Planning Requiring Survivorship Life Insurance with Secondary Guarantees
 - Linked-Benefit Products (Universal Life Insurance with a Long-Term Care Rider)
 - Thrivent Rated or Declined Cases
 - Life Insurance for Tobacco Chewers
 - Life Insurance for Clients who use Nicotine-Based Stop Smoking Aids
 - Face amounts exceeding \$5,000,000 or greater than \$50,000 of premium
 - Term Conversions with Existing Clients
 - Group Life and Group Disability
 - Charitable Trust Planning with the Charity as the Owner
 - Non US Citizens and Non Permanent Residents

- **Life Insurance with Advanced Planning Needs:**
 - Business Insurance Planning
 - Split Dollar Plans
 - Executive Benefits and Executive Bonus Plans
 - Non-Qualified Deferred Compensation Plans



**New sales
opportunities
just approved in
October 2010!**

Who to Contact at ISIS:

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